

## Job Profile

Position Information	
Job Title	Senior Analyst/ Technology Consultant – Environment & Energy
Location	New Delhi, India, with travel across India

Scope of the role and basic purpose
<p>The basic purpose of the European Business and Technology Centre (EBTC) is to provide support in developing closer collaboration ties between the European Union and India, at a business and research level, complementing the political efforts to increase trade and technology transfer. EBTC's overarching mandate is to contribute positively to climate change, with emphasis on the four sectors of Energy, Environment, Transport and Biotechnology. EBTC has been established by EUROCHAMBRES and a consortium of 16 partner organizations, including Chambers of Commerce and leading European research groups. EBTC is co-funded by the European Commission.</p> <p>The role of Senior Analyst - Energy and Environment - is designed to strengthen EBTC's service provider function in these two key sectors. The role will be instrumental in meeting EBTC's objective to promote a greater number of clean technology transfer cases between the EU and India and positioning the Centre as a specialist knowledge hub in the area of clean technologies.</p>
Key responsibilities/ Tasks
<ul style="list-style-type: none"> <li>- To deliver consultancy assignments to EU-based companies and researchers wanting to enter the Indian market, focusing on environmental technologies, renewable energy, and energy efficiency technologies.</li> <li>- To advise clients on their market entry strategy and positioning in the Indian environment and clean energy market.</li> <li>- To monitor market developments and political trends in the relevant sectors in Europe and India and identify opportunities to further expand EU - India collaboration, both on a business and research level.</li> <li>- To keep abreast of technological developments in the relevant sectors and subsectors, both in Europe and India and map technology gaps in the Indian market.</li> <li>- To contribute to the development of an innovative, relevant and high quality service portfolio of market entry-related services.</li> <li>- To develop and organize stand alone seminars/ workshops in the relevant sectors/ subsectors.</li> <li>- To prepare detailed market overview reports/feasibility studies for individual clients approaching the Centre.</li> <li>- To manage and contribute to market studies commissioned by the Centre, focusing on non-tariff barriers faced by EU companies.</li> <li>- To represent the Centre at sectoral events, as speaker or panelist.</li> </ul>

Skills Sets

- At least 10 years relevant experience and successful track record as high-level expert in a consultancy or industry body, covering the energy, environment and climate change sector, ideally in a client-facing role.
- In-depth knowledge of key renewable energy and other relevant climate change-related technologies.
- Advanced degree in Environmental Engineering, Environmental Sciences, or any other relevant field related to environmental management, complemented by an MBA or other commercial degree.
- Excellent insight in the Indian regulatory and policy framework to analyse client situation and make market entry recommendations.
- Practical and commercial attitude and drive to acquire new business opportunities.
- Ability to handle multiple projects and service assignments simultaneously.
- Person should have worked on multi-disciplinary teams and in various international settings.
- Excellent presentation, communications, and writing skills are required.